

# SOFTTRADER 7

OPERATIONAL SOFTWARE FOR  
VALVE AND PIPING EQUIPMENT  
SUPPLIERS

ERP

FINANCIAL CONTROL

SUPPLY CHAIN MANAGEMENT

WAREHOUSE LOGISTICS

EXPEDITING

STOCK CONTROL

ORDER CONTROL

MANUFACTURING CONTROL

CERTIFICATION CREATION

CERTIFICATION MANAGEMENT

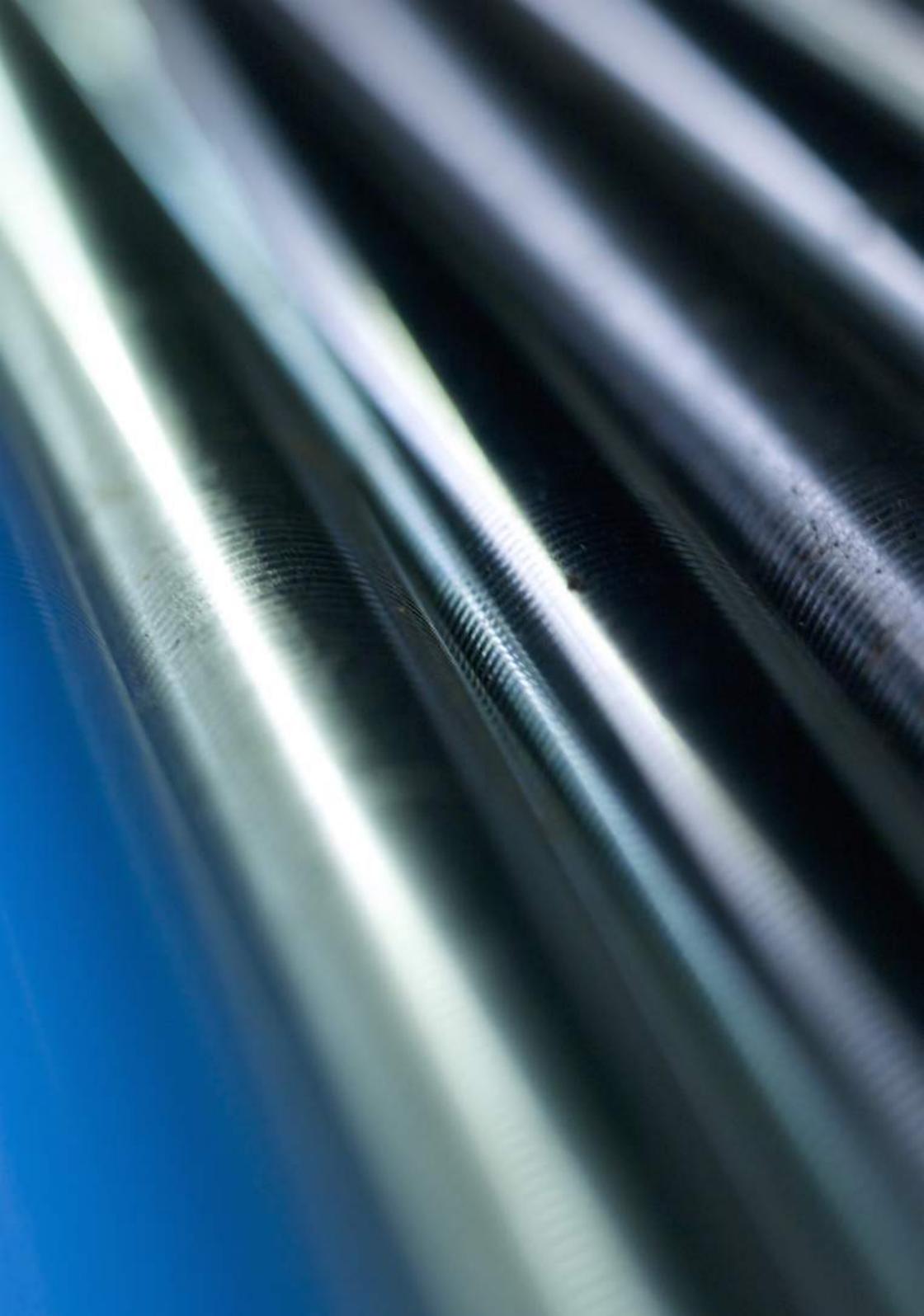
USER AUTHORISATIONS

DOCUMENT PRODUCTION

CUSTOMER PORTAL

REMOTE ACCESS

CORPORATE SYSTEMS



## SOFTRADER 7

- The only ERP/supply chain software designed specifically for valve and piping equipment supply. With over 25 industry leading clients; PFF, LFF, IPP, SPM and many more.
- The only software that can be quickly and effectively tailored to your work processes and procedures without disrupting your activity.
- Cost effective comprehensive software solution for your daily work processes.
- Simplifies and structures your ability to follow your ISO work process obligations.
- In our latest customer survey report more than 80% of our clients rated our support as 8/10 or above, while for value for money 85% scored us at 8/10 or above.
- Over 15 years combined experience in valve and piping sales and over 30 years combined experience in supplying ERP and supply chain software to valve and piping supply specialists.

## THE COMPANY

At Softrader we have been designing software to meet the demanding requirements of companies supplying Valves Pipe and Fittings to Oil Industry and Industrial Clients for thirty years. Our success over this time is a testament to our flexibility and the continual development of the software to meet the changing needs of our clients.

Our staff have many years of combined experience working in your industry. We have sold pipe and valves ourselves and understand the unique requirements of the sector as well as the technical details of what our clients do every day.

We pride ourselves on delivering flexible, reliable and easy to use solutions to our clients - many of whom have been with us for more than a decade, and some for over 20 years.

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## THE SOFTWARE

From the smallest telephone enquiry to the largest project bid, Softrader will allow you to progress the job smoothly from enquiry to invoicing, giving your sales staff the time and information to concentrate on your clients' needs and successfully convert quotations to orders.

Sophisticated Expediting, Stock and Certification control allows you to prioritise your jobs, keep track of suppliers, and ensure you meet your customers' urgent delivery requirements.

Import and Export links with Microsoft Excel will save you the necessity of re-typing information, and allow you to communicate with your suppliers and clients in the most effective way possible.

## ENQUIRIES AND QUOTATIONS

Categorise enquiries as either Unquoted, Live or Dead (with sub categories), allowing your outside sales staff to look at and prioritise quotations at a glance.

Quickly and easily create detailed quotations for email or fax, send out multiple enquiries to potential suppliers and import information from Microsoft Excel.

## ORDER ENTRY

Enter new orders from scratch, convert from quotations and assign a distinct overall Job Reference, ensuring they can be easily identified when arriving at your warehouse.

## BILL OF MATERIALS

A valuable tool for large scale projects, but BOM can be integrated into a job of any size - from machining a flange end to building a skid.

## EXPEDITING

Chase your suppliers, report to your customers, forecast your future invoicing and current backlog with Softrader's flexible and comprehensive expediting facilities.

## WAREHOUSE LOGISTICS

Control shipments in real time with our manifest system, designed for dispatching goods within the hour if required.

## STOCK CONTROL

Includes multi-warehouse and multi-company stock control, alongside the facility to track test certification together with location and batch information.

## DOCUMENT PRODUCTION

All manner of documents can be easily printed and reprinted from the system, enquiries, purchase orders, acknowledgements, reports of all kinds, simplifying the task of keeping up to date with your ISO work process requirements.

## DOCUMENT CONTROL

All manner of documents can be stored and controlled within the system, from MTCs to machining declarations, designs etc

## LINKS WITH EXCEL

Import complex Excel spreadsheets into Softrader if required, simplifying and speeding up the process of order entry. Export data into Excel spreadsheets from any screen in the system with a single click (orders, expediting, financial reporting etc).

## MATERIAL TEST CERTIFICATES

The MTC module allows you to create, modify and store your own test certificates (as well as MTCs from purchased material) and link them into your work processes flawlessly. These can be printed alongside delivery notes automatically and/or downloaded by your clients from Softrader Online



### **OTHER COMPANY STOCK**

If you have multiple offices/warehouses you can check stock at any of them at the click of a button. We can manage this data transfer for you or you can manage it in-house.

### **ADVANCED USER MANAGEMENT**

Softrader 7 has an advanced system for managing your staff and their roles within the system controlled by central administrators.

### **ADVANCED AUTHORISATION MANAGEMENT**

Authorisation limits can be set per employer that apply to all activity in the system and can be managed through the program or even an iPhone/iPad app.

### **FINANCIAL CONTROL**

Softrader is not an accounting system, but produces sales invoices and logs purchase invoices from your suppliers to complete financial transactions within the package. Connectivity with many accounts packages is included as standard. Connectivity with most others can be arranged.

### **ADAPTABILITY**

The success of Softrader over the years is in part down to its adaptability, it can be modified on purchase to suit your companies protocols and procedures. Meaning that switching to new software couldn't be easier.

### **BID TABULATION**

Compare competing bids from suppliers in the new bid tab screen. Bids can be compared on the basis of price and delivery time permitting an overview of your supplier selection.

### **DIRECT LINK TO SOFTRADER SUPPORT**

There is a help button in Softrader that (using Teamviewer software) can link you to Softrader support team at the click of a button.

### **ADDITIONAL MODULES**

Softrader can be extended to include various other modules. These include: Document Control, Manufacturing, Test Certificates and Other Company Stock.

### **BUSINESS TO BUSINESS**

The B2B system allows companies to send automatically generated files to each other containing orders enquiries and/or quotes which can then be seamless imported into Softrader at the click of a button saving huge amounts of time especially for companies with regular business that would usually involve serious order entry time.

### **EXTRAS, PERCENTAGES AND RETENTIONS**

Monitor lump sum extras, percentages and retentions, automatically track changes of value and ensure that at the end of the job all items have been correctly charged.

### **DISTINCT LEVELS OF CONNECTIVITY AND FUNCTIONALITY**

At Softrader we supply a wide range of companies, from those with just a handful of staff, to multinationals with hundreds of users over many offices and warehouse across the world. The range of software together with the levels of connectivity and integration we offer reflect this.

#### **LEVEL 1: START UP (SINGLE USER)**

We offer a standalone version of Softrader for just one user. This version gives you all the basic functionality of the main system, and your use of Softrader can increase as your company grows. Many of our best customers started using us very early on, and this new version of Softrader reflects our wish to always offer a value for money system that can grow alongside our customers.

#### **LEVEL 2: STANDARD**

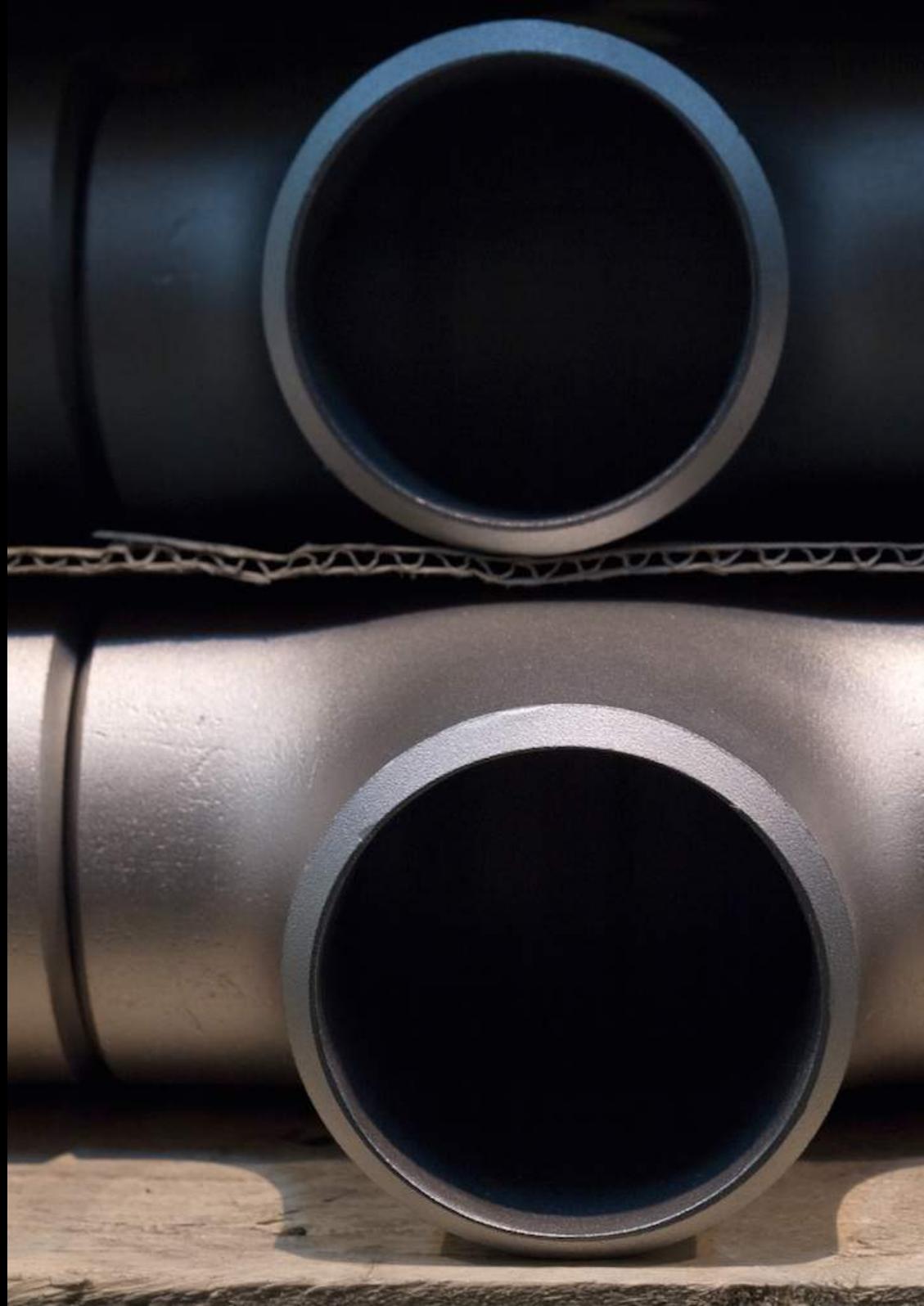
This is the version of Softrader that the majority of our customers begin with, though many of them have since grown to be much larger. Your staff all have access to the Softrader database on your server in-house, and you can optionally add access to Softrader Online and the iPhone and iPad apps.

Support is always available, and access to our helpdesk system is included as standard. We pride ourselves on responding to helpdesk queries very quickly, and enjoy a great relationship with the staff at all the companies we supply.

In this version we offer basic integration of different branches: Many companies keep their branches as separate companies, but rely on being able to see stock levels and basic expediting information across the group, and that is what this level offers.

Information is separate, but always at your fingertips; be it within Softrader itself, online, or on your iPhone or iPad.

Data transfers and storage can either be managed by your IT department, or by us, in which case we manage a server which, for security reasons, is entirely dedicated to your company.



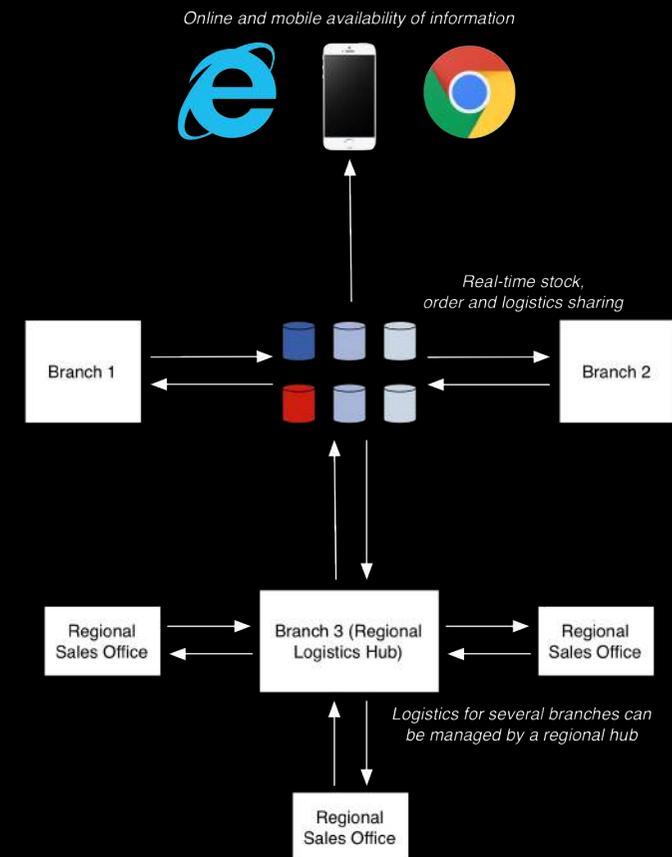


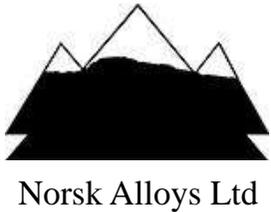
### LEVEL 3: ENTERPRISE

With the growth of many of our customers over the years, the necessity of closer branch integration has become obvious to us. Much thought and work has gone into developing individualised integration systems for specific customers, and we are now in a position to offer this as standard to new customers.

This is the most advanced form of integration that we offer. Connections work by a 'satellite' system, whereby all order information from branches across the world is mirrored at your main branch, and other branches can see as much or as little information from across the group as you choose.

Data transfer is near-instant and fully encrypted, and the centralised database can be managed by us or by your IT department in-house.





## CONTACT US

For more details, to chat about what Softrader can do for your business or for a free (no obligation) demonstration please get in touch:

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